



ACH Solutions Service Catalog

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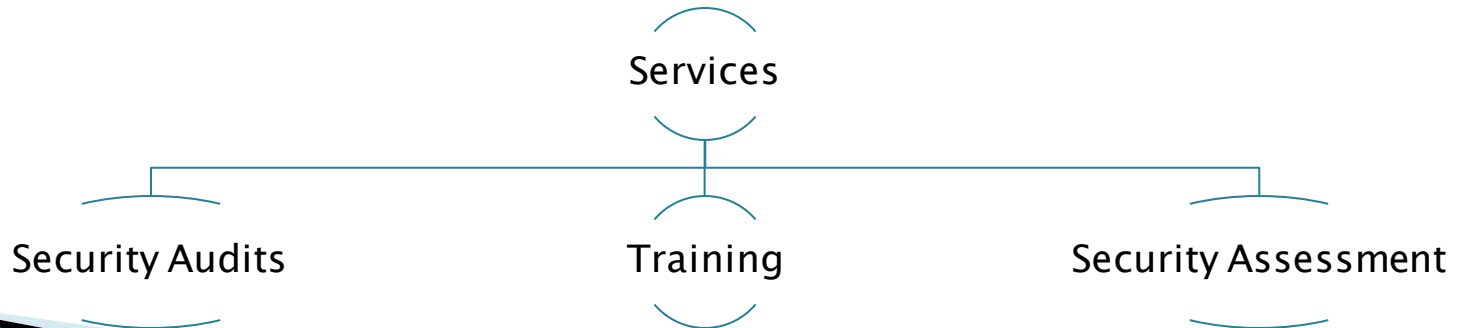
Executive Summary

Introduction

ACH Solutions is a start-up IT Security and Service consulting firm focused on serving the comprehensive needs of businesses in full range of the business cycle. With a core staff of experienced professionals and a team approach to most consulting projects, **ACH** offers a balanced quality service.

The Company

ACH Solutions is a business to business (B2B) IT Service consulting company. We are focused on delivery of training, information security implementation and assessments. The final output is shared in form of report and roadmaps.



Services

We provide risk based implementation and assessment in following domains:



ISO 27001



GDPR Assessment



SOC2 Consulting



Business Continuity



Cloud Security

ACH Solutions

**Security Architecture
Assessment**



Software Security



Smart Factory



**ISO 20000,
ITIL**



**Third Party
Security**



Image Courtesy: Google Images

Business Approach

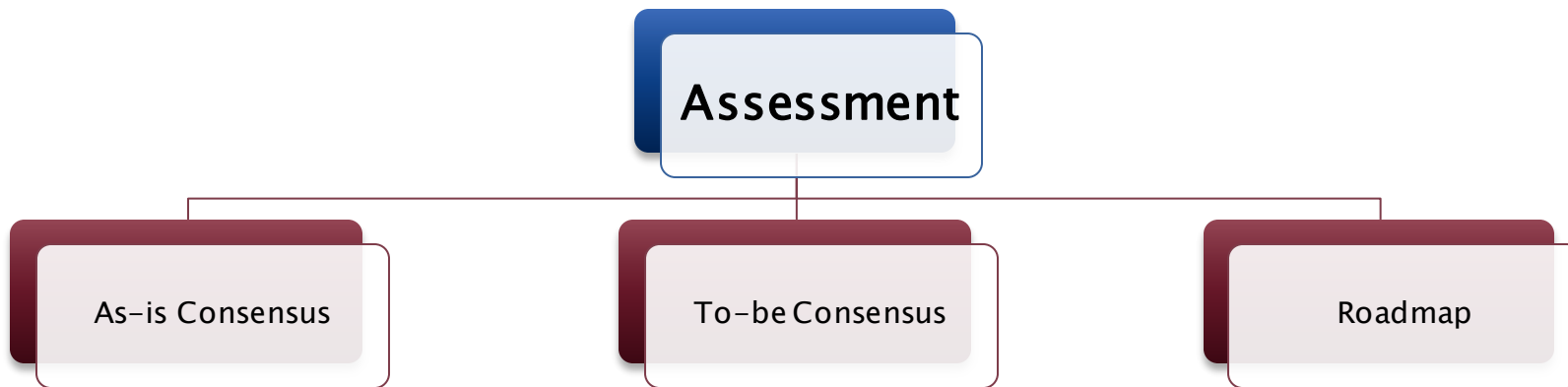
The security consulting industry is very fragmented. Several large multinational companies dominate the industry while many smaller (and often more specialized) firms occupy their market niches and sell their packaged services to companies of different sizes and industries.



ACH Solutions is competing with regional and specialty consulting firms, and fully understand as a startup that we should be working tough to gain the confidence and trust of our customers.

Assessment Methodology

Our Assessment methodology is divided in three high level categories:



The approach levels consist of deep methodology and project plan and fits any organization of any size.

We believe in using simple and holistic approach for achieving bigger goals and find execution as our core strength.

The Final detailed **Roadmap and Assessment report** is provided as per customer's requirement and agreed terms & conditions.

We are currently providing Level 1, Level 2 and Level 3 reports.

Audit Methodology

Our Audit methodology is divided in three high level categories:



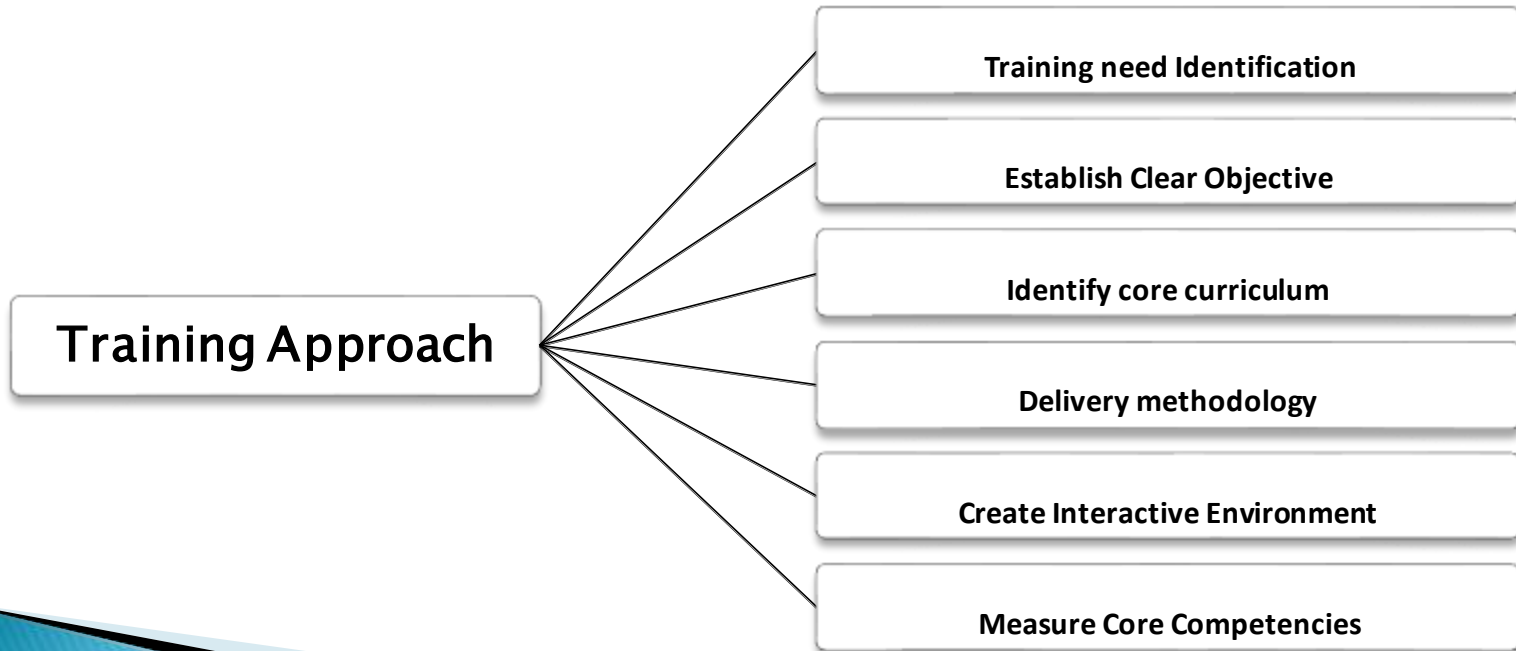
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The Final detailed **Audit Report** is provided as per customer's requirement and agreed terms & conditions.

Training Methodology

We believe in a productive and measurable training approach. We always encourage our client to set benchmarks which are quantifiable and conducted for a long term goal. Our training methodology is defined below:



Cost-Saving Approach

Cost is the key to business. We at **ACH Solutions** provides all feasible options to our customers which can help them in saving the expenditure of the project. Apart from a complete onsite delivery, we offer other modes of delivery as well like Off-Site and Hybrid Deliveries.

On-Site Delivery

Complete Delivery at client's location

Develop strong work relationship

Creates a cost of travel, conveyance, meals and accommodation

Deeper business understanding

Focused tracking and control

Off-Site Delivery

Complete delivery and interaction offsite

Reduce cost up to 40%

Saves time and expenditure

Complete tracking and control

Hybrid Delivery

Visiting client location for project kick-off and closure meetings

Face value creation

Cost saving about 30%

Saves time and expenditure

Complete tracking and control

Quality Check Opportunities

We at ACH believe in providing extensive opportunities to our clients for evaluating us. We always take our client's suggestions as improvement opportunities and use it for our skill enhancement.

The various stages and level of self-evaluation opportunities for our clients are mentioned but not limited to below:

Introduction

- The first interaction helps in understanding requirements and current capabilities.

RFP and Interview

- The requirements are clearly elaborated in Request for Proposal on basis of which client takes our business and technical interview. We also understand client's expectations and vision.

Proposal and Interview

- Client clarifies all their doubts over proposal and understands our project plan and methodology.

Additional Interviews

- We are open to clarify client's queries and doubts which may be technical, business related or financial in nature by being available for additional rounds of review.

Introduction and Success Stories

Abhijeet Chaubey

Credentials:

- CISSP
- CCSK
- CSSLP
- ISO 27001:2013 LA
- ISO 20000:2011 LA
- CCNA
- CCSA
- Splunk
- MS Power platform
- ISA 62443
- ITIL

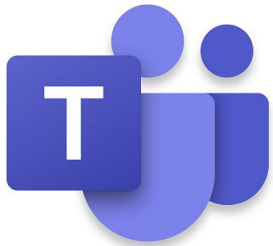
CISSP with 15 years of experience in managing, leading and delivering Information Security programs in IT Governance, Risk, Compliance and Audit engagements for clients across multiple industry verticals. Knowledge and extensive practical application experience with frameworks and standards (specifically - PCI DSS, ITIL, ISO 27001 and ISO 20000, SSAE 16, Cloud Security, Business Continuity Management, Robotics Process Automation, GDPR, Security Architecture Assessment).

- ❑ Led multiple Information Security Assessments and full implementation of Business Continuity Management programs for various clients in different sectors like manufacturing, IT, telecom etc. Evaluated IS governance strategy and structure; conducted BCP/DR design evaluation against test results, and assessed IS requirement compliance for backup, SOC, Incident security Training etc. Developed the use cases and dash boards as per requirement.
- ❑ Completed multiple cyber Security programs for multiple domains such as cloud security, Software Security, GDPR, Robotic Process Automation and Security Architecture Assessment.
- ❑ Conducted ISO 27001 gap analysis auditing and provided consultation on BYOD policy, procedure and guidelines; provided ISO 27001 implementation guidelines; interviewed business process owners and department heads to identify critical assets.
- ❑ Conducted ITGC and SSAE 16 controls implementation project for various clients leading to successful accreditations in North America Data Center environment. Conducted ITGC control implementation and audits for leading organizations in India.
- ❑ Lead a team in SOC for core security solutions in data security segment for one of the largest retail pharmaceutical based in US. Hands on experience in implementation and upgrade of solutions. Developed and managed all operational and Technical Process documents.

Contact us

Please contact us for a formal and detailed proposal for any of the services.

Email – services@achsol.com



- Voice and Video Call
- Meetings

Thank You